



2009

2011

2013

Aug 2015

2016

CMS ties up with ARCA, the largest manufacturer of cash handling devices, and launches iSafe: Retail Cash Vault system to automise cash sale deposits at retail points.

Baring PE Asia acquires
CMS from Blackstone & Grover family

CMS ties up with Nautilus Hyosung, world's 4th largest ATM manufacturer & wins the largest single phase ATM deployment contract (worldwide) from SBI: 8300+ machines

CMS Info Systems acquires SIPL, India's second largest cash management company

Blackstone teams up with Rajiv Kaul (fmr. Country Head, Microsoft, India) to acquire majority shareholding in key businesses & creates CMS Info Systems





WE AREN'T IN THE
MONEY MOVING
BUSINESS.
WE ARE IN THE
CONNECTING BUSINESS
BUSINESS.

CASH MANAGEMENT
SERVICES

ATM PRODUCTS &
SERVICES

CARD
PERSONALISATION





CMS DRIVES THE CASH CYCLE IN INDIA

From banks' currency chests to ATMs,
to retail stores, to wallets.
(And back).

CURRENCY CHEST



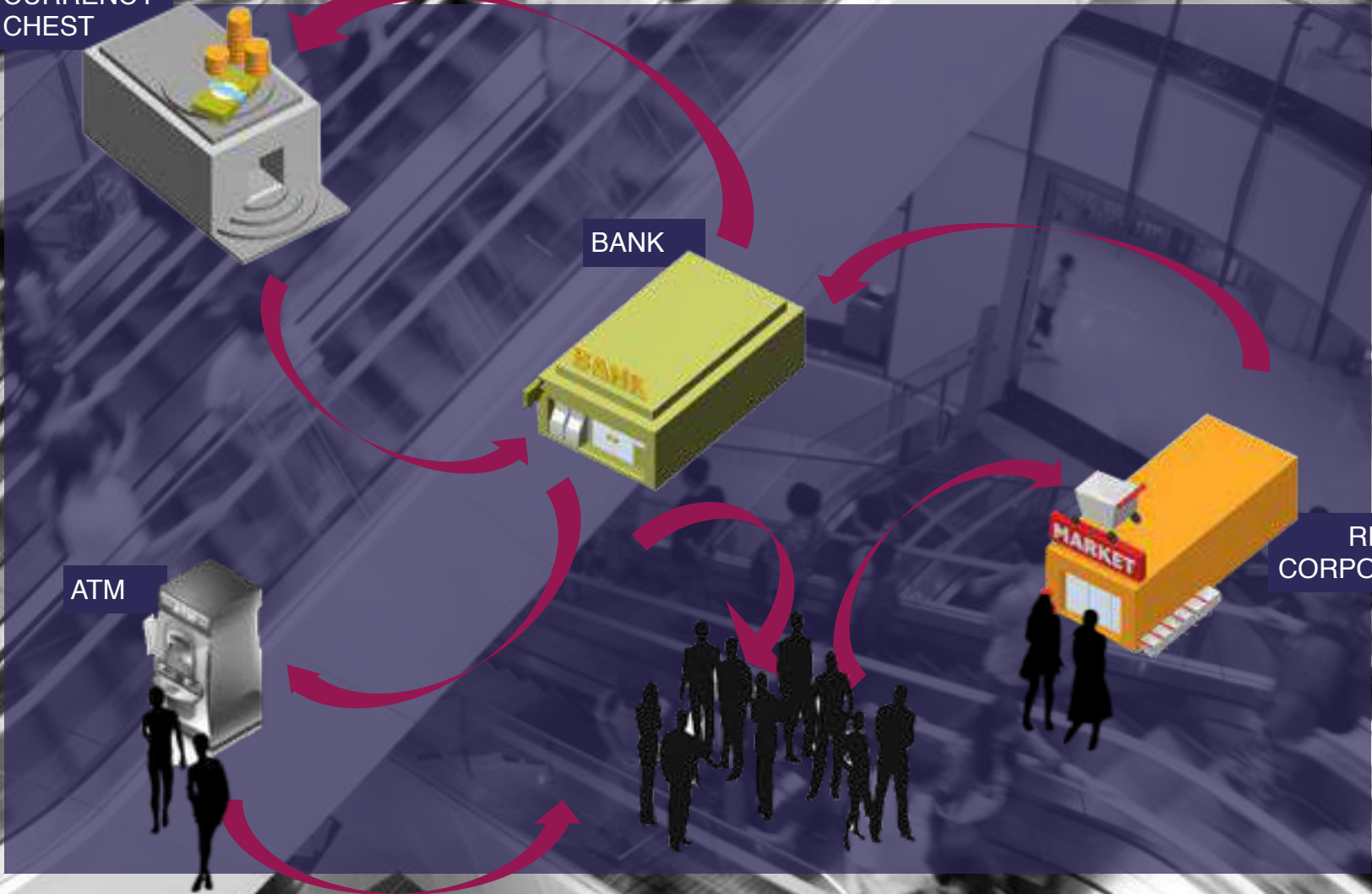
BANK



ATM



RETAIL & CORPORATES



- Currency processing and sorting centres
- Dedicated cash van service for intra-bank transfer

CURRENCY CHEST



BANK



ATM



RETAIL & CORPORATES



CURRENCY CHEST



- Deployment of Cash Dispensers & Deposit machines
- ATM and Site Installation service
- Cash Replenishment
- First and Second Line Maintenance
- Managed Services

BANK



ATM



RETAIL & CORPORATES



- Home banking services
- Card Personalisation

CURRENCY CHEST



- Cash Delivery and Pick-up service
- Dedicated supply chain for high value cargo



ATM



RETAIL & CORPORATES





CASH MANAGEMENT SERVICES

Our story in numbers





FIFTH LARGEST
ATM MANAGEMENT
COMPANY,
WORLDWIDE

	ATMS	# COUNTRIES	SERVICES			
			ATM	RCM	MS	Others
	52,000	1	✓	✓	✓	✓
	95,000	16	✓	✓		✓
	88,800	100	✓	✓		✓
	74,000	17	✓	✓	✓	✓
	50,000	1	✓	✓		✓
	38,000	57	✓	✓	✓	✓
	35,000	N America	✓	✓	✓	✓



50%+

of all ATM* cash circulation in the country is handled by the CMS Group, making us #1 in India

48%

of all Retail Cash Collections in India are handled by CMS, every single day

75000+

Cash delivery &
pick-ups per day

23000+

Employees &
associates

150+ Vaults

4000+ Vehicles



BACK BONE OF CURRENCY MANAGEMENT IN INDIA



OUR CLIENTS:

All the leading banks in the country & top financial institutions



Bank of Maharashtra



OUR CLIENTS:

Leading retail chains and corporates



vodafone



IndianOil



MAERSK
LINE



TATA MOTORS FINANCE LIMITED



IndiGo





REMOTE REGIONS. BORDER DISTRICTS.
NAXAL-AFFECTED AREAS.
IN SOME PARTS OF THE COUNTRY,
MONEY MOVES EASIER THAN PEOPLE DO.

3200+ Cities & towns. **95%** of all districts covered.

Places like Naxal-affected Dantewada or Ghadchiroli.
Dras or the Indo-China border. Or Andaman and Nicobar islands.
We supply the ATM. We replenish cash. We service them.



ATM PRODUCTS & SOLUTIONS

We debuted with the largest single phase deployment of ATMs (worldwide)



13000+

- ATMs procured by SBI till date
- Value: INR 1030 cr. (incl. site implementation & service)
- In strategic partnership with Nautilus Hyosung (S Korea)

4500+

- Cash Recyclers for India's largest bank, SBI & others.
- Market leader in the deployment of Cash Recyclers in India



CARD PERSONALISATION

CMS pioneered Financial
Card Personalization In India





No.2

In financial card management in India

- 25 million+ financial cards generated every year
- Servicing most leading Banks in the country
- State-of-the-art Visa, Mastercard & Rupay personalization bureau in Mumbai
- Strategic partnership with Datacard Ltd

Shareholders:
**BARING PRIVATE
EQUITY ASIA**



Founded in Hong Kong in 1997, Baring remains dedicated to the region in which it was established. A total committed capital of over US\$10 billion has been invested in over 35 portfolio companies active across Asia, employing more than 150,000 and generating sales of approximately US\$31 billion in 2015. A few of these are:



International operator of premium schools. After acquiring Nord Anglia private for \$360 million, and expanding the firm's operations to other countries in Asia, Europe & North America, Baring listed the firm on the NYSE in March 2014. Nord Anglia is currently valued at \$2 Bn.



A leading provider of company formations, trust, corporate and fund administration services, Baring acquired a majority stake in Oct 2015.



Indian IT services company that specialises in enterprise solutions, application management & embedded systems. Baring owns 71% stake of this company that has been growing at a CAGR of 31.3% in profits after tax in the past 5 years.



Baring's acquired a 100% stake in the largest pharmaceutical contract manufacturing organization in Japan. Valued at \$670 Mn this was also the largest investment by a private equity fund in the Japanese health care segment, in 2014.



The U.K. based company designs and also distributes its distinctive and iconic products, including bags, apparel and other accessories. Baring's acquisition of a majority stake in Cath Kidson is an emerging trend of Asian PE firms acquiring western brands and aiding their expansion in Asia.



Baring acquired 35% stake in this global provider of customer service, IT, and business process services Valued at around CAD 1.2Bn, this Canadian company has more than 22,000 team members around the world, including in Canada, the United States, Europe, Central America and Asia.



Thank
YOU

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