

Media Release

## CMS Info Systems Q4 Services Revenue Crosses ₹600 Cr for the First Time; EBITDA Margin Expands 280 bps to 25.6%; Board Approves ₹168 Cr Buyback

**FY27 revenue guidance of ₹2,800–2,900 Cr reaffirmed**  
**Final dividend of ₹2.50 per share approved**

**Mumbai, 14th May 2026:** CMS Info Systems Limited (CMS), India's leading business services platform serving BFSI and retail sectors, announced its results for the financial year ended 31 March 2026.

After a challenging H1, Q4 FY26 marked a decisive sequential inflection, with services revenue, EBITDA margin, and PAT all expanding sharply.

Q4'FY26 Consolidated Financial Performance	FY26 Consolidated Financial Performance
<ul style="list-style-type: none"> <li>• Total Revenue at ₹633 Cr, +2.4% QoQ</li> <li>• Services Revenue at ₹609 Cr, +5.5% QoQ</li> <li>• EBITDA at ₹162 Cr, +14.9% QoQ</li> <li>• EBITDA Margin at 25.6%</li> <li>• PAT at ₹79 Cr, +38% QoQ</li> <li>• PAT Margin at 12.5 %</li> </ul>	<ul style="list-style-type: none"> <li>• Total Revenue at ₹2,487 Cr, +2.6% YoY</li> <li>• Services Revenue at ₹2,312 Cr, +5.8% YoY</li> <li>• EBITDA at ₹600 Cr, -5.2% YoY</li> <li>• EBITDA Margin at 24.1%</li> <li>• PAT at ₹303 Cr, -18.5% YoY</li> <li>• PAT Margin at 12.2%</li> </ul>

### Key Highlights:

- Q4 services revenue at ₹609 Cr, up 6% QoQ — **strongest sequential growth in eight quarters**
- Q4 EBITDA margin **expanded 280 bps** to 25.6%; PAT margin expanded 320 bps QoQ to 12.5%
- Cash Logistics **mkt share rose 200 bps** in FY26; Managed Services **position improved from #5 to #3**
- Technology & Payment Solutions now **contributes 16% of services revenue**, up from 12% in FY25
- HAWKAI™ revenue doubled to ~₹200 Cr in two years; **36% BFSI market share** post Securens acquisition with 50,000+ sites
- Two strategic acquisitions in FY26: Securens and FSS Managed Services, **totalling ₹190 Cr**
- Total FY26 dividend: **₹5.25 per share** (₹2.75 interim + ₹2.50 final)
- Board has approved a **buyback of 3%** of outstanding shares at ₹340 per share, for a total of ₹168 Cr

**Mr. Rajiv Kaul – Executive Vice Chairman & CEO** commented: "FY26 was a tough year, and we said so early. We protected revenue, grew market share in every segment, and made the structural decisions that will pay back in FY27. Q4 was the inflection; services revenue crossed ₹600 Cr for the first time, after eight quarters in the ₹535–575 Cr range, and EBITDA margin recovered 280 basis points to 25.6%.

We reaffirm our FY27 guidance: total revenue of ₹2,800–2,900 Cr (13-17% growth), and services revenue of ₹2,700–2,800 Cr (17-21% growth). Our FY30 trajectory communicated at our Sept'25 analyst day remains intact, with the mix shift toward Technology & Payment Solutions platform running ahead of our model."

**Results for the quarter ending March 31, 2026 and of full fiscal year 2026 are prepared under Ind AS, along with segment results, are available in the Investor Relations section of our website [www.cms.com](http://www.cms.com).**

#### **Analyst Conference Call:**

The earnings conference webcast call will be held on **Friday, May 15, 2026, at 12 pm (IST)** to discuss the Financial Results and performance of the Company for Q4'FY26 and FY'26. Click [here](#) to register for the webcast call. Further, the analyst(s)/institutional investor(s) presentation will be submitted to Stock Exchanges and hosted on the Company's website at [www.cms.com](http://www.cms.com).

#### **About CMS Info Systems Limited (CMSINFO):**

CMS Info Systems Limited (BSE: 543441 | NSE: CMSINFO) is India's leading integrated business services company, building a unified platform across three business segments: ATM Management Solutions, Retail Solutions & Currency Logistics, and Technology & Payment Solutions, that together serve banks, financial institutions, organized retail, and e-commerce companies across India. With a pan-India network spanning 97% of districts, technology capabilities including HAWKAI Vision AI solution and ALGO MVS ATM software, CMS combines the scale of a market leader with the growth profile of a platform business. Listed on BSE and NSE since December 2021, CMS is focused on disciplined growth, high free cash flow conversion, and expanding its total addressable market across banking, financial services and organized retail.

#### **Contact Information:**

##### **Media Relations Representative**

Smita Sengupta  
[smita.sengupta@cms.com](mailto:smita.sengupta@cms.com)  
+91-9769550799

Neha Jindal  
[nehajindal@p4c.in](mailto:nehajindal@p4c.in)  
+91-9871569300

##### **Investor Relations Representative**

Sumeet Bhansali  
[sumeet.bhansali@cms.com](mailto:sumeet.bhansali@cms.com)  
+91-8879966413

Anuj Sonpal  
[cms@valoremadvisors.com](mailto:cms@valoremadvisors.com)  
+91-22-4903-9500

##### **Company Secretary & Compliance Officer**

Debashis Dey  
[company.secretary@cms.com](mailto:company.secretary@cms.com)  
+91-22-4889-7400