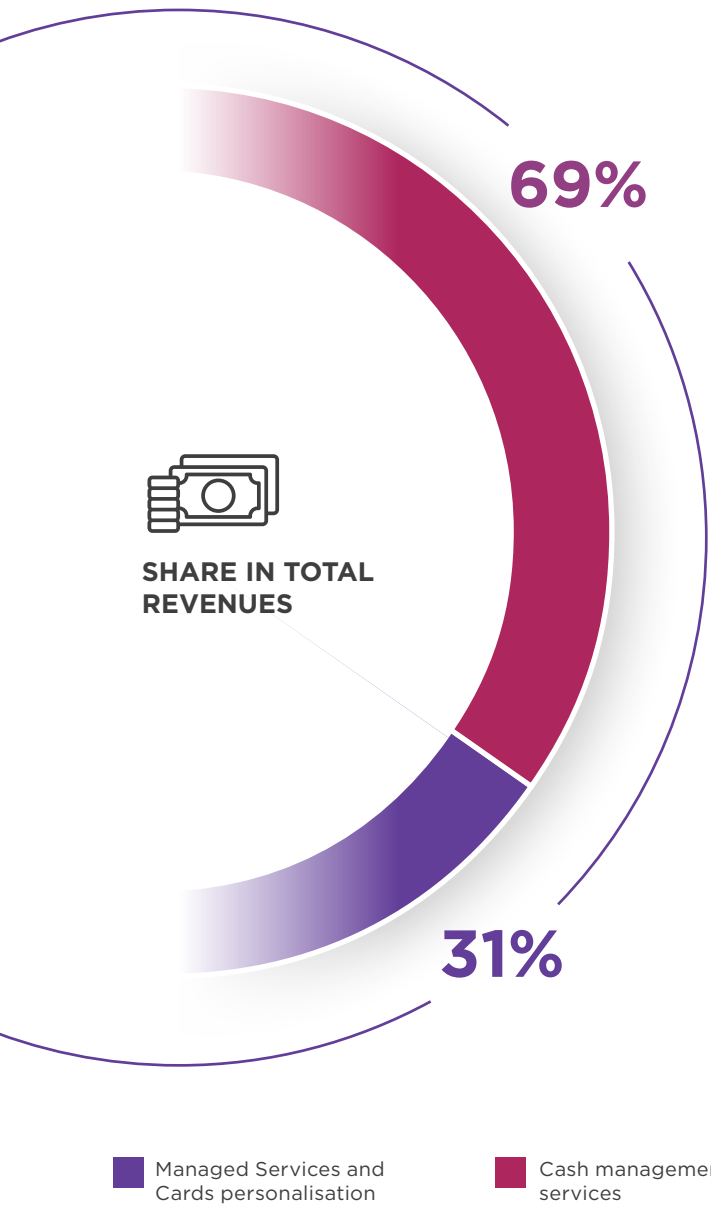


CMS At a Glance

Founded in 2009, CMS Info Systems is a leading business services company catering to the BFSI, Retail and Logistic Sectors.



Our Business Verticals



CASH MANAGEMENT SERVICES



- End-to-end ATM replenishment – inclusive of cash withdrawal, ATM replenishment, cash evacuation and deposition for BNA/recyclers, day-end reporting, reconciliation and settlement
- Cash pickup and delivery from retail outlets and enabling settlement with retailers’ banks
- Inter city and Intra city Currency movement for Banks
- Automated Retail Cash Vaults



MANAGED SERVICES



Technology

- AIoT based Remote Monitoring

Software Solutions

- ATM Multi-vendor software (MVS)
- CMS ALGO – fully automated ATM security software

ATM Managed Services

- Brown label ATM (BLA) deployment
- Managed services for bank-owned ATM networks

Banking automation

- Sales, deployment and maintenance of Banking automation products

Cards personalisation

- Management and personalisation of cards

#1

across segments

4,000+

routes

113,000+

business points

25,000+

site orderbook in AIoT remote monitoring

12,000+

ATM Network under Managed Services

37,000+

Total Installed Machine Base



CMS at a glance

CMS' transformation

CMS owes its inception to purchase of a majority stake by Blackstone group, private equity firm, from a promoter owned company in 2008-09. From its start as an IT service company CMS has significantly evolved and expanded its business offerings.

CMS doubled down on the cash management services business, but subsequently expanded across several other business lines, and is today a publicly held company. This journey of transformation shows its innate resilience and constant ability to evolve and thrive.

Over last 13 years

7X

Revenue growth

8X

EBITDA Growth

CMS has metamorphosed from an IT services company to a fast-growing integrated platform for a host of business services to the financial services and retail sectors in India. We have actively developed adjacent business interests to build synergies and capabilities for greater horizontal spread across the financial services and retail space. Over the last 13 years our revenues from continuing businesses grew at a CAGR of 17% and EBITDA grew at 18%

● RESTRUCTURE

FY10 - FY11

- Rajiv Kaul Partners Blackstone to acquire majority stake
- Review and Restructuring of Portfolio
- Focus on Cash Management 7,000 ATMs

● GROWTH

FY12 - FY16

- Becomes the largest cash management company in India after acquiring Securitrans
- Enters banking automation with deployment of 8,000 ATMs
- Demerges IT Infra division

● RESILIENCE

FY17 - FY19

- Difficult times for the banking industry due to demonetization, GST, NPA crisis but company continues on the growth path, remains profitable, shows resilience
- Acquires Clover Tech to enter into BLA sector
- Launches Software Solutions - Wins Multi Vendor software for SBI

● ACCELERATED EXPANSION

FY20 onwards

- On a fast growing trajectory despite COVID-19
- 70,000 ATMs under cash management
- IPO done in Dec 2021
- Enters fast growing AIOT based remote monitoring

