

## Media Release

# CMS Info Systems Limited reports strong third quarter

**Mumbai, 27 January 2023:** CMS Info Systems Limited, India's leading business services company offering banking logistics and technology services, announces its results for Q3 FY 2023. The company achieved revenues of INR 493 Crores, 21.7% growth over the previous year, while the operating profit (EBITDA) grew 28.9% from INR 105 Crores to INR 135 Crores in the quarter.

Revenue	EBITDA	EBITDA Margin	PAT
INR 493 Crore YoY Growth: 21.7%	INR 135 Crore YoY Growth: 28.9%	27.7% YoY Growth: +171 BPS	INR 76 Crore YoY Growth: 25.8%

### Q3- FY23 Operational Highlights:

- Business points for cash management at 120,000, up 9% YoY
- Highest ever quarterly currency throughput at INR 3.3 trillion, up 10.7% YoY
- Robust orderbook build up: 9M FY23 (YTD) additions at INR 800 crore
- Won a large contract from a leading bank for our propriety ATM security software solution
- AIoT Remote Monitoring business crosses 20,000 live sites milestone

Commenting on the performance of the Company, **Mr. Rajiv Kaul – Executive Vice Chairman, Whole Time Director and CEO** said, "Despite macro challenges, we have delivered a strong Q3 with industry-leading growth and earnings, which are up 26% YoY. This clearly is a reflection of our strong client engagement, robust business model and our employees' unwavering dedication. We continue to prioritize facilitation of seamless commerce through our integrated business services platform to BFSI and Retail sector. Our technology led solutions will enable growth as we focus to expand our market share. Looking ahead, and beyond, our longer-term business forecast continues to be strong."

With the banking sector reporting robust growth in credit and healthy margins, banks are refocusing on expanding and capturing a wider deposit share and deepening geographical presence. Banks are on a branch addition spree as they look to follow a 'physical plus online' approach as we have seen leading banks invest in adding new branches, particularly in under-penetrated tier-4, tier-5 and tier-6 centres according to RBI data.

**Results for the quarter ended and nine months ended December 31, 2022, prepared under Ind AS, along with segment results, are available in the Investor Relations section of our website [www.cms.com](http://www.cms.com).**

#### **Quarterly Conference Call:**

The earnings conference call will be held on Monday, January 30, 2023 at 04:00 PM (IST) to discuss the Financial Results and performance of the Company for the quarter ended and nine months ended December 31, 2022.

The earnings conference call will be accessible from all networks and countries through universal access dial-ins +91 22 6280 1145 or +91 22 7115 8046 also accessible at: <http://shorturl.at/bEQT1>.

Further, the analyst(s)/institutional investor(s) presentation will be submitted to Stock Exchanges and shall also be hosted on the Company's website at [www.cms.com](http://www.cms.com).

#### **About CMS Info Systems Limited:**

CMS Info Systems Limited (BSE: CMSINFO | 543441, NSE: CMSINFO) is a leading business services company providing logistics and technology solutions to banks, financial institutions, organized retail and e-commerce companies in India with presence across Cash Logistics, ATM Managed Services and Technology Solutions.

CMS businesses include ATM and Retail Cash Management, Currency Chest Automation, Bullion Logistics, Banking Automation Solutions, Brown Label ATM and Managed Services, Multi-vendor Software Solution, ATM Security Software, AI-based Remote Monitoring Services and Card Issuance, Management and Personalization.

CMS is India's largest cash management company based on number of ATM points and number of retail pick-up points as well as one of the largest ATM cash management companies worldwide.

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