

Media Release

CMS Info Systems records its best quarter; Profit grows 47% YoY

July 28, 2022: CMS Info Systems Limited (BSE: 543441 & NSE: CMSINFO), a leading business services company offering banking logistics and technology services, announces its results for the quarter ending June 30, 2022.

Q1-FY23 Consolidated Financial Performance:

Revenue	EBITDA	EBITDA Margin	PAT
INR 453 Crore	INR 124 Crore	27.3%	INR 69 Crore
YoY Growth: +23%	YoY Growth: +47%	YoY Growth: +450 Bps	YoY Growth: +47%

Q1-FY23 Segmental Performance:Cash Management Services:

Revenue	EBIT
INR 313 Crore	INR 77 Crore
YoY Growth: +29%	YoY Growth: +44%

Managed Services and Technology Solutions:

Revenue	EBIT
INR 146 Crore	INR 30 Crore
YoY Growth: +16%	YoY Growth: +53%

Q1-FY23 Operational Highlights:

- Annuity and recurring (non-product) revenue growth of 8% QoQ
- Operating margin expansion by 450 bps YoY to 27.3% in Q1 delivering highest ever quarterly EBITDA and PAT
- Highest ever quarterly currency handled at INR 2.9 Lac Crore, +38% growth YoY indicating robustness of cash
- Overall operations network expanded to 16,000+ pin codes across the country
- ATM network under Managed Services crossed 12,000 as of Jun'22 (+19% YoY) with bonus orders deployed
- AI-based remote monitoring base crosses 15,000 sites in Jun'22; orders won for bank and NBFC branches
- ISO 9001:2015 certificate for Software application development

Management Comments:

Commenting on the performance of the Company, **Mr. Rajiv Kaul – Executive Vice Chairman, Whole Time Director and CEO** said, *“We continue to deliver growth on all key metrics in line with our FY25 goal. A healthy orderbook under execution and improving activity levels have helped us grow quarterly revenue 23% YoY. Benefits of operating leverage and higher share of Technology Solutions have helped us expand our margins and grow PAT 47% YoY despite inflation headwinds. Our focus is on growing our new business segments and we are deploying new solutions at banks and NBFCs in our AI-based remote monitoring SaaS offering.”*

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Results for the quarter ended June 30, 2022, prepared under Ind AS, along with segment results, are available in the Investor Relations section of our website www.cms.com.

Quarterly Conference Call:

The earnings conference call will be held on Thursday, July 28, 2022 at 16:00 PM (IST) to discuss the Financial Results and performance of the Company for the quarter ended June 30, 2022.

The earnings conference call will be accessible from all networks and countries through universal access dial-ins +91 22 6280 1143 or +91 22 7115 8044 also accessible at:

<https://bit.ly/3J6UZH1>

Further, the analyst(s)/institutional investor(s) presentation will be submitted to Stock Exchanges and shall also be hosted on the Company's website at www.cms.com.

About CMS Info Systems Limited:

CMS Info Systems Limited (BSE: CMSINFO | 543441, NSE: CMSINFO) is a leading business services company providing logistics and technology solutions to banks, financial institutions, organized retail and e-commerce companies in India with presence across Cash Logistics, ATM Managed Services and Technology Solutions.

CMS is India's largest cash management company based on number of ATM points and number of retail pick-up points as well as one of the largest ATM cash management companies worldwide.

CMS businesses include ATM and Retail Cash Management, Currency Chest Automation, Bullion Logistics, Banking Automation Solutions, Brown Label ATM and Managed Services, Multi-vendor Software Solution, ATM Security Software, AI-based Remote Monitoring Services and Card Issuance, Management and Personalization.

Follow CMS Info Systems Ltd. on LinkedIn: <https://www.linkedin.com/company/cms-infosystems-pvt--ltd/>

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