

## CMS Info Systems Records Highest Ever Quarterly Revenue, EBITDA and PAT in Q4-FY22

**May 9, 2022:** CMS Info Systems Limited (BSE: 543441 & NSE: CMSINFO), a leading banking logistics and technology services provider, announces its results for the fourth quarter and full year 2021-22.

### Q4-FY22/FY22 Consolidated Financial Performance:

Revenue	EBITDA	EBITDA Margin	PAT
<b>FY22: INR 15,897 Mn</b> YoY Growth: +22%	<b>FY22: INR 4,017 Mn</b> YoY Growth: +33%	<b>FY22: 25.3%</b> YoY Growth: +210 Bps	<b>FY22: INR 2,240 Mn</b> YoY Growth: +33%
<b>Q4 FY22: INR 4,441 Mn</b> YoY Growth: +8%	<b>Q4 FY22: INR 1,171 Mn</b> YoY Growth: +21%	<b>Q4 FY22: 26.4%</b> YoY Growth: +280 Bps	<b>Q4 FY22: INR 640 Mn</b> YoY Growth: +14%

### Q4-FY22/FY22 Segmental Performance:

#### Cash Management Services:

Revenue	EBIT
<b>FY22: INR 11,108 Mn</b> YoY Growth: +22%	<b>FY22: INR 2,654 Mn</b> YoY Growth: +30%
<b>Q4 FY22: INR 2,988 Mn</b> YoY Growth: +23%	<b>Q4 FY22: INR 756 Mn</b> YoY Growth: +39%

#### Managed Services:

Revenue	EBIT
<b>FY22: INR 4,896 Mn</b> YoY Growth: +34%	<b>FY22: INR 810 Mn</b> YoY Growth: +48%
<b>Q4 FY22: INR 1,523 Mn</b> YoY Growth: -6%	<b>Q4 FY22: INR 263 Mn</b> YoY Growth: +7%

### Q4-FY22/FY22 Operational Highlights:

- Total currency handled in the year at INR 11.2 trillion, 22% growth YoY indicating robustness of cash usage
- Operating margin expansion by 280 bps YoY to 26.4% in Q4 delivering highest ever quarterly EBITDA and PAT
- Cash management network grew 10% YoY to 113,00+ points as of Mar'22
- ATM network under Managed Services crossed 12,000 as of Mar'22; 20% growth YoY
- Rapid ramp-up in AI-based remote monitoring vertical; 10,000+ sites installed as of Mar'22

### Management Comments:

Commenting on the performance of the Company, **Mr. Rajiv Kaul – Executive Vice Chairman, Whole Time Director and CEO** said, *“Our company has delivered strong performance, growing revenue by 22% and PAT by 33% in FY22. This is a result of volume growth, market share gains, improvements activity levels and benefits of operating leverage due to route density and automation. Our new business segments are growing very robustly. We are focused on continuing our growth trajectory and executing our order book to meet our FY25 goal of doubling revenue to INR 2,500-2,700 Crore by FY25 over FY21.”*

## Media Release

Results for the quarter and year ended March 31, 2022, prepared under Ind AS, along with segment results, are available in the Investor Relations section of our website [www.cms.com](http://www.cms.com).

### Quarterly Conference Call:

The earnings conference call will be held on Tuesday, May 10, 2022 at 17:00 PM (IST) to discuss the Financial Results and performance of the Company for the quarter and year ended March 31, 2022.

The earnings conference call will be accessible from all networks and countries through universal access dial-ins +91 22 6280 1366 or +91 22 7115 8267 also accessible at:

<https://services.choruscall.in/DiamondPassRegistration/register?confirmationNumber=6112467&linkSecurityString=1a3fba91e4>

Participants who wish to listen to the Earnings Call and do not have any questions can join the call through below link (you can listen from any device: Mobile, Laptop or Desktop) – You also have the option to ask questions through chat.

<https://event.choruscall.com/mediaframe/webcast.html?webcastid=VptQX5qh>

Further, the analyst(s)/institutional investor(s) presentation will be submitted to Stock Exchanges and shall also be hosted on the Company's website at [www.cms.com](http://www.cms.com).

### About CMS Info Systems Limited:

CMS Info Systems Limited (BSE: CMSINFO | 543441, NSE: CMSINFO) is a leading logistics and technology services provider to banks, financial institutions, organized retail and e-commerce companies in India with presence across Cash Logistics, ATM Managed Services and Technology Solutions.

CMS is India's largest cash management company based on number of ATM points and number of retail pick-up points as well as one of the largest ATM cash management companies worldwide.

CMS businesses include ATM and Retail Cash Management, Currency Chest Automation, Bullion Logistics, Banking Automation Solutions, Brown Label ATM and Managed Services, Multi-vendor Software Solution, ATM Security Software, AI-based Remote Monitoring Services and Card Issuance, Management and Personalization.

Follow CMS Info Systems Ltd. on LinkedIn: <https://www.linkedin.com/company/cms-infosystems-pvt--ltd/>

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